

SMARTBRIDGE, LLC.

DIR-TSO-4396 - Products and Services Price List

CATEGORY	SUBCATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT/SERVICE PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Automation Hub - Standard	UIPCAH0000	\$ 9,000.00	2.00%	\$ 8,886.15
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Document Understanding Page Bundle	UIPCDUPB00	\$ 8,000.00	2.00%	\$ 7,898.80
Robotic Process Automation	Subscription	UiPath	UiPath - Computer Vision - On Cloud	UIPNPCVOC00	\$ -	2.00%	\$ -
Robotic Process Automation	Subscription	UiPath	UiPath - Computer Vision - On Prem	UIPNPCVOP00	\$ -	2.00%	\$ -
Robotic Process Automation	Subscription	UiPath	UiPath - Connector for Salesforce	UIPCSO0000	\$ 3,000.00	2.00%	\$ 2,962.05
Robotic Process Automation	Subscription	UiPath	UiPath - Document Understanding Page Bundle	UIPCDUPG000	\$ 8,000.00	2.00%	\$ 7,898.80
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Document Understanding Page Bundle - 40K	UIPCDUPB40	\$ 8,000.00	2.00%	\$ 7,898.80
Robotic Process Automation	Subscription	UiPath	UiPath - Document Understanding Page Bundle - 40K	UIPCDUPB400	\$ 8,000.00	2.00%	\$ 7,898.80
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Document Understanding Page Bundle - 1M	UIPCDUPB1M	\$ 150,000.00	2.00%	\$ 148,102.50
Robotic Process Automation	Subscription	UiPath	UiPath - Document Understanding Page Bundle - 1M	UIPCDUPB1M0	\$ 150,000.00	2.00%	\$ 148,102.50
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Document Understanding Page Bundle - 10M	UIPCDUPB10	\$ 1,000,000.00	2.00%	\$ 987,350.00
Robotic Process Automation	Subscription	UiPath	UiPath - Document Understanding Page Bundle - 10M	UIPCDUPB10M	\$ 1,000,000.00	2.00%	\$ 987,350.00
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Document Understanding + 2 AI Robots Promo Pack	UIPCDU2AIRP	\$ 8,000.00	2.00%	\$ 7,898.80
Robotic Process Automation	Subscription	UiPath	UiPath - High-Availability Add-On for Orchestrator	REDPMIPSM01	\$ 18,000.00	2.00%	\$ 17,772.30
Robotic Process Automation	Subscription	UiPath	UiPath - High-Availability Add-On for Orchestrator - NonProduction	REDPMIPSM02	\$ 3,600.00	2.00%	\$ 3,554.46
Robotic Process Automation	Subscription	UiPath	UiPath - Insights - Orchestrator Add-On	UIPCIOAO0000	\$ 9,000.00	2.00%	\$ 8,886.15
Robotic Process Automation	Subscription	UiPath	UiPath - Insights - Orchestrator Add-On - NonProduction	UIINPIOAO0000	\$ 1,800.00	2.00%	\$ 1,777.23
Robotic Process Automation	Subscription	UiPath	UiPath - Orchestrator - Basic	UIPCPOB0000	\$ 9,000.00	2.00%	\$ 8,886.15
Robotic Process Automation	Subscription	UiPath	UiPath - Orchestrator - Basic Upgrade	UIPCPOBU000	\$ 12,000.00	2.00%	\$ 11,848.20
Robotic Process Automation	Subscription	UiPath	UiPath - Orchestrator - Standard	UIPCPOSE000	\$ 20,000.00	2.00%	\$ 19,747.00
Robotic Process Automation	Subscription	UiPath	UiPath - Process Mining Business User - Named User	UICPPMBUNU0	\$ 900.00	2.00%	\$ 888.62
Robotic Process Automation	Subscription	UiPath	UiPath - Process Mining Server	UICPPMS0000	\$ 20,000.00	2.00%	\$ 19,747.00
Robotic Process Automation	Subscription	UiPath	UiPath - Orchestrator - NonProduction	UIPNPO0000	\$ 4,000.00	2.00%	\$ 3,949.40
Robotic Process Automation	Subscription	UiPath	UiPath - Process Mining Server - NonProduction	UIPNPMS0000	\$ 4,000.00	2.00%	\$ 3,949.40
Robotic Process Automation	Subscription	UiPath	UiPath - Action Center - Multiuser	UIPCACMU000	\$ 880.00	2.00%	\$ 868.87
Robotic Process Automation	Subscription	UiPath	UiPath - Action Center - Named User	UICPACNU000	\$ 440.00	2.00%	\$ 434.43
Robotic Process Automation	Subscription	UiPath	UiPath - Attended - Multiuser	UICPAMU0000	\$ 2,400.00	2.00%	\$ 2,369.64
Robotic Process Automation	Subscription	UiPath	UiPath - Attended - Named User	UICPANU0000	\$ 1,200.00	2.00%	\$ 1,184.82
Robotic Process Automation	Subscription	UiPath	UiPath - Attended Robot - Concurrent User	UIPCPARCU00	\$ 2,000.00	2.00%	\$ 1,974.70
Robotic Process Automation	Subscription	UiPath	UiPath - Attended Robot - Named User	UIPCPARNU00	\$ 1,200.00	2.00%	\$ 1,184.82
Robotic Process Automation	Subscription	UiPath	UiPath - Attended Robot - Node Locked	UIPCPARNL00	\$ 2,000.00	2.00%	\$ 1,974.70
Robotic Process Automation	Subscription	UiPath	UiPath - Citizen Developer - Multiuser	UIPCCDMU000	\$ 4,000.00	2.00%	\$ 3,949.40
Robotic Process Automation	Subscription	UiPath	UiPath - Citizen Developer - Named User	UIPCCDNU000	\$ 2,000.00	2.00%	\$ 1,974.70
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated - RPA Developer Pro - Multiuser	UIPCCORDPM0	\$ 11,000.00	2.00%	\$ 10,860.85
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated - RPA Developer Pro - Named User	UIPCCORDPNU	\$ 5,500.00	2.00%	\$ 5,430.43
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated Action Center - Multiuser	UIPCCOACMU0	\$ 880.00	2.00%	\$ 868.87
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated Action Center - Named User	UIPCCOACNU0	\$ 440.00	2.00%	\$ 434.43
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated Action Center - Named User - Transition	UIPCCOACNU1	\$ -	2.00%	\$ -
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated Attended - Multiuser	UIPCCOAM000	\$ 3,200.00	2.00%	\$ 3,159.52
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated Attended - Named User	UIPCCOANU02	\$ 1,600.00	2.00%	\$ 1,579.76
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated Attended Robot - Concurrent - Transition	UIPCCOARCO1	\$ -	2.00%	\$ -
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated Attended Robot - Named User - Transition	UIPCCOARNU1	\$ -	2.00%	\$ -
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated Attended Robot - Concurrent	UIPCCOARC00	\$ 2,700.00	2.00%	\$ 2,665.85
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated Attended Robot - Named User	UIPCCOARNU0	\$ 1,600.00	2.00%	\$ 1,579.76
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated Citizen Developer - Multiuser	UIPCCOCDMU0	\$ 5,200.00	2.00%	\$ 5,134.22
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated Citizen Developer - Named User	UIPCCOCDNU0	\$ 2,600.00	2.00%	\$ 2,567.11
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated Process Mining Developer - Named User	UIPCCPDPNU0	\$ 6,500.00	2.00%	\$ 6,417.78
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated RPA Developer - Multiuser	UIPCCORPADM	\$ 8,800.00	2.00%	\$ 8,688.68
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated RPA Developer - Named User	UIPCCORDNU0	\$ 4,400.00	2.00%	\$ 4,344.34
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated Studio - Concurrent	UIPCCOSCO00	\$ 6,700.00	2.00%	\$ 6,615.25
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated Studio - Concurrent - Transition	UIPCCOSCO01	\$ -	2.00%	\$ -
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated Studio - Named User	UIPCCOSNU00	\$ 4,000.00	2.00%	\$ 3,949.40
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated Studio - Named User - Transition	UIPCCOSNU01	\$ -	2.00%	\$ -
Robotic Process Automation	Subscription	UiPath	UiPath - MultiUser Add-On	UICPMU0A0000	\$ 40,000.00	2.00%	\$ 39,494.00
Robotic Process Automation	Subscription	UiPath	UiPath - Process Mining Developer - Named User	UICPPDNU000	\$ 5,500.00	2.00%	\$ 5,430.43
Robotic Process Automation	Subscription	UiPath	UiPath - RPA Developer - Multiuser	UICPRPADMU0	\$ 6,800.00	2.00%	\$ 6,713.98
Robotic Process Automation	Subscription	UiPath	UiPath - RPA Developer - Named User	UICPRDNU000	\$ 3,400.00	2.00%	\$ 3,356.99
Robotic Process Automation	Subscription	UiPath	UiPath - RPA Developer Pro - Multiuser	UICPRPDM000	\$ 9,000.00	2.00%	\$ 8,886.15
Robotic Process Automation	Subscription	UiPath	UiPath - RPA Developer Pro - Named User	UICPRPDPNU0	\$ 4,500.00	2.00%	\$ 4,443.08
Robotic Process Automation	Subscription	UiPath	UiPath - Studio - Concurrent	UIPCPSCO000	\$ 5,000.00	2.00%	\$ 4,936.75
Robotic Process Automation	Subscription	UiPath	UiPath - Studio - Named User	UIPCPSNU000	\$ 3,000.00	2.00%	\$ 2,962.05

Robotic Process Automation	Subscription	UiPath	UiPath - Studio - Node Locked	UIPCPSNL000	\$	5,000.00	2.00%	\$	4,936.75
Robotic Process Automation	Subscription	UiPath	UiPath - Test Developer Pro - Named User	UICTDPNU00	\$	5,500.00	2.00%	\$	5,430.43
Robotic Process Automation	Subscription	UiPath	UiPath - Tester - Named User	UICTNU0000	\$	1,200.00	2.00%	\$	1,184.82
Robotic Process Automation	Subscription	UiPath	UiPath - AI Robot	UICPAIR0000	\$	9,000.00	2.00%	\$	8,886.15
Robotic Process Automation	Subscription	UiPath	UiPath - AI Robot - Promo Bundle of 5	UICPAIRPB50	\$	10,000.00	2.00%	\$	9,873.50
Robotic Process Automation	Subscription	UiPath	UiPath - AI Robot Pro	UICPAIRP000	\$	14,000.00	2.00%	\$	13,822.90
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud - AI Robot	UICPCAIR000	\$	11,000.00	2.00%	\$	10,860.85
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud - AI Robot Pro	UICPCAIRP00	\$	23,000.00	2.00%	\$	22,709.05
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated Unattended Robot	UIPCOUR000	\$	10,000.00	2.00%	\$	9,873.50
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated Unattended Robot - Test	UPPCOURT00	\$	2,000.00	2.00%	\$	1,974.70
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated Unattended Robot - Transition	UIPCOUR001	\$	-	2.00%	\$	-
Robotic Process Automation	Subscription	UiPath	UiPath - Unattended Robot - Concurrent Runtime	UIPCPURC00	\$	8,000.00	2.00%	\$	7,898.80
Robotic Process Automation	Subscription	UiPath	UiPath - Unattended Robot - Node Locked	UIPCPURNL0	\$	8,000.00	2.00%	\$	7,898.80
Robotic Process Automation	Subscription	UiPath	UiPath - Unattended Robot - Test	UINPTR0000	\$	1,600.00	2.00%	\$	1,579.76
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated Robot - Non-Production	UINPCOR000	\$	1,100.00	2.00%	\$	1,086.09
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated Robot - Non-Production - Transition	UINPCOR001	\$	-	2.00%	\$	-
Robotic Process Automation	Subscription	UiPath	UiPath - Robot - NonProduction	UINPNR0000	\$	400.00	2.00%	\$	394.94
Robotic Process Automation	Subscription	UiPath	UiPath - AI Starter License Pack	UICPAISLP0	\$	33,600.00	2.00%	\$	33,174.96
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud AI Starter License Pack	UICPCAISLP	\$	69,900.00	2.00%	\$	69,015.77
Robotic Process Automation	Subscription	UiPath	UiPath - Hyperautomation Bundle - 2.5k Users	UIAYCE2500	\$	2,000,000.00	2.00%	\$	1,974,700.00
Robotic Process Automation	Subscription	UiPath	UiPath - Hyperautomation Bundle - 250 Users	UIAYCE2501	\$	600,000.00	2.00%	\$	592,410.00
Robotic Process Automation	Subscription	UiPath	UiPath - Hyperautomation Bundle - 500 Users	UIAYCE5001	\$	1,000,000.00	2.00%	\$	987,350.00
Robotic Process Automation	Subscription	UiPath	UiPath - License Enablement Pack -Zone 1 & 2	-	\$	127,000.00	2.00%	\$	125,393.45
Robotic Process Automation	Subscription	UiPath	UiPath - License Enablement Pack -Zone 3, 4 & 5	-	\$	85,000.00	2.00%	\$	83,924.75
Robotic Process Automation	Subscription	UiPath	UiPath - License Entry Pack -Zone 1 & 2	-	\$	48,200.00	2.00%	\$	47,590.27
Robotic Process Automation	Subscription	UiPath	UiPath - License Entry Pack -Zone 3, 4 & 5	-	\$	29,200.00	2.00%	\$	28,830.62
Robotic Process Automation	Subscription	UiPath	UiPath - License Scale-Up Pack - Zone 1 & 2	-	\$	157,900.00	2.00%	\$	155,902.57
Robotic Process Automation	Subscription	UiPath	UiPath - License Scale-Up Pack -Zone 3, 4 & 5	-	\$	104,100.00	2.00%	\$	102,783.14
Robotic Process Automation	Subscription	UiPath	UiPath - License Starter Pack -Zone 1 & 2	-	\$	69,900.00	2.00%	\$	69,015.77
Robotic Process Automation	Subscription	UiPath	UiPath - License Starter Pack -Zone 3, 4 & 5	-	\$	44,000.00	2.00%	\$	43,443.40
Robotic Process Automation	Subscription	UiPath	UiPath - Process Mining Starter Bundle	UICPPMSB000	\$	45,000.00	2.00%	\$	44,430.75
Robotic Process Automation	Subscription	UiPath	UiPath - Test Automation Enablement License Pack - Zone 1 & 2	-	\$	82,400.00	2.00%	\$	81,357.64
Robotic Process Automation	Subscription	UiPath	UiPath - Test Automation Enablement License Pack - Zone 3, 4 & 5	-	\$	40,000.00	2.00%	\$	39,494.00
Robotic Process Automation	Subscription	UiPath	UiPath - Test Automation Scale-Up License Pack - Zone 1 & 2	-	\$	141,400.00	2.00%	\$	139,611.29
Robotic Process Automation	Subscription	UiPath	UiPath - Test Automation Scale-Up License Pack - Zone 3, 4 & 5	-	\$	62,300.00	2.00%	\$	61,511.91
Robotic Process Automation	Subscription	UiPath	UiPath - Test Automation Starter License Pack - Zone 1 & 2	-	\$	45,500.00	2.00%	\$	44,924.43
Robotic Process Automation	Subscription	UiPath	UiPath - Test Automation Starter License Pack - Zone 3, 4 & 5	-	\$	26,700.00	2.00%	\$	26,362.25
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud RPA Platform - NFR - Bundle	UINPRPANFR	\$	-	2.00%	\$	-
Robotic Process Automation	Subscription	UiPath	UiPath - RPA Platform - NFR - Bundle	UIPRPANFR	\$	-	2.00%	\$	-
Robotic Process Automation	Subscription	UiPath	UiPath - Academic Alliance Edition	-	\$	2,000.00	2.00%	\$	1,974.70
Robotic Process Automation	Subscription	UiPath	UiPath Premium Care	UIPPC00000		12% of license Net ACV: Minimum \$12K	2.00%		12% of license Net ACV: Minimum \$12K
Robotic Process Automation	Subscription	UiPath	UiPath Premium Plus	UIPPCP00000		22% of license Net ACV: Minimum \$55K	2.00%		22% of license Net ACV: Minimum \$55K
Robotic Process Automation	Subscription	UiPath	UiPath - Learning Partnership	UIPTRLP001		Price on request	2.00%		Price on request
Robotic Process Automation	Subscription	UiPath	UiPath Training	UIPTR00000		Price on request	2.00%		Price on request
Robotic Process Automation	Subscription	UiPath	SwiftQueue - Packaged Solution for health testing	UISQ190000	\$	111,600.00	2.00%	\$	110,188.26
Robotic Process Automation	Subscription	UiPath	Elasticsearch - Elastic Commercial Features	ELAXCF0000	\$	6,000.00	2.00%	\$	5,924.10
Robotic Process Automation	Subscription	UiPath	Druid - Chatbot Platform	DRPCHAT0000	\$	12,000.00	2.00%	\$	11,848.20
Robotic Process Automation	Subscription	UiPath	Druid - External Chatbot	DRECHAT0000	\$	36,000.00	2.00%	\$	35,544.60
Robotic Process Automation	Subscription	UiPath	Druid - Internal Chatbot	DRICHAT0000	\$	36,000.00	2.00%	\$	35,544.60
Robotic Process Automation	Subscription	UiPath	ABBYY - FineReader Engine - Network - 20M	ABBFREN20M	\$	126,800.00	2.00%	\$	125,195.98
Robotic Process Automation	Subscription	UiPath	ABBYY - FineReader Engine - Network - 500K	ABBFREN500	\$	7,100.00	2.00%	\$	7,010.19
Robotic Process Automation	Subscription	UiPath	UiPath - Action Center - Multiuser	UICPACMU000	\$	880.00	2.00%	\$	868.87
Robotic Process Automation	Subscription	UiPath	UiPath - Action Center - Named User	UICPACNU000	\$	440.00	2.00%	\$	434.43
Robotic Process Automation	Subscription	UiPath	UiPath - Attended - Multiuser	UICPAMU0000	\$	2,400.00	2.00%	\$	2,369.64
Robotic Process Automation	Subscription	UiPath	UiPath - Attended - Named User	UICPANU0000	\$	1,200.00	2.00%	\$	1,184.82
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Automation Hub - Standard	UICPCAH0000	\$	9,000.00	2.00%	\$	8,886.15
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated Action Center - Named User	UIPCCOACNU	\$	440.00	2.00%	\$	434.43
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated Attended - Multiuser	UIPCCOAM000	\$	3,200.00	2.00%	\$	3,159.52
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated Process Developer - Named User	UIPCOPDNU	\$	6,500.00	2.00%	\$	6,417.78
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated RPA Developer - Multiuser	UIPCORPADM	\$	8,800.00	2.00%	\$	8,688.68
Robotic Process Automation	Subscription	UiPath	UiPath - Cloud Orchestrated RPA Developer - Named User	UIPCCORDNU	\$	4,400.00	2.00%	\$	4,344.34
Robotic Process Automation	Subscription	UiPath	UiPath - Insights - Attended Multiuser Add-on	UICPARM000	\$	300.00	2.00%	\$	296.21
Robotic Process Automation	Subscription	UiPath	UiPath - MultiUser Add-On	UICPMUA0000	\$	40,000.00	2.00%	\$	39,494.00
Robotic Process Automation	Subscription	UiPath	UiPath - RPA Developer - Multiuser	UICPRPADMU	\$	6,800.00	2.00%	\$	6,713.98

Robotic Process Automation	Subscription	UiPath	UiPath - RPA Developer - Named User	UICPRDNU000	\$	3,400.00	2.00%	\$	3,356.99
Robotic Process Automation	Subscription	UiPath	Smartbridge - UiPath Rapid Automate Package (1 Developer, 1 Unattended, 1 Attended)	SBUIRA0010	\$	2,500.00	30.00%	\$	1,763.13
Business Intelligence & Analytics	Named User	MicroStrategy	Production Perpetual (One-time) Named User Licensing						
Business Intelligence & Analytics	Named User	MicroStrategy	MicroStrategy Architect Named User Perpetual(Oldbook)		\$	5,000	20%	\$	4,030.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Architect Bundle (NU)		\$	1,667	20%	\$	1,343.60
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Power User Enterprise Edition (NU)		\$	801	20%	\$	645.61
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Consumer User Enterprise Edition (NU)		\$	268	20%	\$	216.01
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Client-Web (NU)		\$	200	20%	\$	161.20
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Client-Desktop (NU)		\$	200	20%	\$	161.20
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Client-Mobile (NU)		\$	200	20%	\$	161.20
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Client-Application (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Client-Application- Office (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Client-Application Power-BI (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Client - Application - Tableau (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Client - Application - Qlik (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Client - Hyper-Mobile (NU)		\$	100	20%	\$	80.60
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Client - Hyper-Office (NU)		\$	100	20%	\$	80.60
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Client - Hyper-Web (NU)		\$	100	20%	\$	80.60
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Client-Reporter (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Server-Reporter (NU)		\$	134	20%	\$	108.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Server-Intelligence (NU)		\$	400	20%	\$	322.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Server-Analytics (NU)		\$	134	20%	\$	108.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Server-Distribution (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Server-Transaction (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Server-Collaboration (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Server-Geospatial (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Drivers-OLAP (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Drivers-Big Data (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Gateway - EMM - Blackberry Dynamics (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Gateway - EMM - Airwatch by VMWare (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Gateway - EMM - AppConfig (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Gateway - EMM - Mobile Iron (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Application - Identity Analytics (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Client - Communicator (NU)		\$	1,200	20%	\$	967.20
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Client - Badge (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Server - Identity (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Server - Telemetry (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Gateway - Logical (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Gateway - PACS - Tyco (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Gateway - PACS - Lenel (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Gateway - PACS - Paxton (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Gateway - PACS - S2Security (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Gateway - PACS - AMAG (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Perpetual - Gateway - PACS - Brivo (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	Production Annual (Recurring) Named User Licensing						
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Architect Bundle (NU)		\$	1,667	20%	\$	1,343.60
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Power User Enterprise Edition (NU)		\$	801	20%	\$	645.61
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Consumer User Enterprise Edition (NU)		\$	268	20%	\$	216.01
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Client-Web (NU)		\$	200	20%	\$	161.20
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Client-Desktop (NU)		\$	200	20%	\$	161.20
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Client-Mobile (NU)		\$	200	20%	\$	161.20
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Client-Application (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Client-Application- Office (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Client-Application Power-BI (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Client - Application - Tableau (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Client - Application - Qlik (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Client - Hyper-Mobile (NU)		\$	100	20%	\$	80.60
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Client - Hyper-Office (NU)		\$	100	20%	\$	80.60
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Client - Hyper-Web (NU)		\$	100	20%	\$	80.60
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Client-Reporter (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Server-Reporter (NU)		\$	134	20%	\$	108.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Server-Intelligence (NU)		\$	400	20%	\$	322.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Server-Analytics (NU)		\$	134	20%	\$	108.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Server-Distribution (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Server-Transaction (NU)		\$	67	20%	\$	54.00

Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Server-Collaboration (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Server-Geospatial (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Drivers-OLAP (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Drivers-Big Data (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Gateway - EMM - Blackberry Dynamics (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Gateway - EMM - Airwatch by VMWare (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Gateway - EMM - AppConfig (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Gateway - EMM - Mobile Iron (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Application - Identity Analytics (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Client - Communicator (NU)		\$	1,200	20%	\$	967.20
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Client - Badge (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Server - Identity (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Server - Telemetry (NU)		\$	67	20%	\$	54.00
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Gateway - Logical (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Gateway - PACS - Tyco (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Gateway - PACS - Lenel (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Gateway - PACS - Paxton (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Gateway - PACS - S2Security (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Gateway - PACS - AMAG (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Named User	MicroStrategy	NU Term - Gateway - PACS - Brivo (NU)		\$	34	20%	\$	27.40
Business Intelligence & Analytics	Server	MicroStrategy	Production Perpetual (one-time) CPU Licensing						
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Power User Enterprise Edition (CPU-Prod)		\$	1,200,000	30%	\$	846,300.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Consumer User Enterprise Edition (CPU-Prod)		\$	400,000	30%	\$	282,100.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Client-Web (CPU-Prod)		\$	300,000	30%	\$	211,575.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Client-Desktop (CPU-Prod)		\$	300,000	30%	\$	211,575.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Client-Mobile (CPU-Prod)		\$	300,000	30%	\$	211,575.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Client-Application (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Client-Application - Office (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Client-Application Power-BI (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Client - Application - Tableau (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Client - Application - Qlik (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Client - Hyper-Mobile (CPU-Prod)		\$	150,000	30%	\$	105,787.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Client - Hyper-Office (CPU-Prod)		\$	150,000	30%	\$	105,787.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Client - Hyper-Web (CPU-Prod)		\$	150,000	30%	\$	105,787.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Client-Reporter (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Server-Reporter (CPU-Prod)		\$	200,000	30%	\$	141,050.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Server-Intelligence (CPU-Prod)		\$	600,000	30%	\$	423,150.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Server-Analytics (CPU-Prod)		\$	200,000	30%	\$	141,050.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Server-Distribution (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Server-Transaction (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Server-Collaboration (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Drivers-OLAP (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Drivers-Big Data (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Gateway - EMM - Blackberry Dynamics (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Gateway - EMM - Airwatch by VMWare (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Gateway - EMM - AppConfig (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Gateway - EMM - Mobile Iron (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Application - Identity Analytics (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Client - Communicator (CPU-Prod)		\$	1,800,000	30%	\$	1,269,450.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Client - Badge (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Server - Identity (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Server - Telemetry (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Gateway - Logical (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Gateway - PACS - Tyco (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Gateway - PACS - Lenel (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Gateway - PACS - Paxton (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Gateway - PACS - S2Security (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Gateway - PACS - AMAG (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Perpetual - Gateway - PACS - Brivo (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Annual (Recurring) Licensing						
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Power User Enterprise Edition (CPU-Prod)		\$	400,000	30%	\$	282,100.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Consumer User Enterprise Edition (CPU-Prod)		\$	133,334	30%	\$	94,033.80
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Client-Web (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Client-Desktop (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Client-Mobile (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Term - Client-Application (CPU-Prod)		\$	33,334	30%	\$	23,508.80

Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Gateway - PACS - Lenel (CPU-Prod)		\$	12,500	30%	\$	8,815.63
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Gateway - PACS - Paxton (CPU-Prod)		\$	12,500	30%	\$	8,815.63
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Gateway - PACS - S2Security (CPU-Prod)		\$	12,500	30%	\$	8,815.63
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Gateway - PACS - AMAG (CPU-Prod)		\$	12,500	30%	\$	8,815.63
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Perpetual - Gateway - PACS - Brivo (CPU-Prod)		\$	12,500	30%	\$	8,815.63
Business Intelligence & Analytics	Server	MicroStrategy	Non-Production Annual (recurring) Licensing						
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Power User Enterprise Edition (CPU-Prod)		\$	100,000	30%	\$	70,525.00
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Consumer User Enterprise Edition (CPU-Prod)		\$	33,334	30%	\$	23,508.80
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Client-Web (CPU-Prod)		\$	25,000	30%	\$	17,631.25
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Client-Desktop (CPU-Prod)		\$	25,000	30%	\$	17,631.25
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Client-Mobile (CPU-Prod)		\$	25,000	30%	\$	17,631.25
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Client-Application (CPU-Prod)		\$	8,334	30%	\$	5,877.55
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Client-Application - Office (CPU-Prod)		\$	8,334	30%	\$	5,877.55
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Client-Application Power-BI (CPU-Prod)		\$	8,334	30%	\$	5,877.55
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Client - Application - Tableau (CPU-Prod)		\$	8,334	30%	\$	5,877.55
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Client - Application - Qlik (CPU-Prod)		\$	8,334	30%	\$	5,877.55
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Client - Hyper-Mobile (CPU-Prod)		\$	12,500	30%	\$	8,815.63
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Client - Hyper-Office (CPU-Prod)		\$	12,500	30%	\$	8,815.63
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Client - Hyper-Web (CPU-Prod)		\$	12,500	30%	\$	8,815.63
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Client-Reporter (CPU-Prod)		\$	8,334	30%	\$	5,877.55
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Server-Reporter (CPU-Prod)		\$	16,667	30%	\$	11,754.40
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Server-Intelligence (CPU-Prod)		\$	50,000	30%	\$	35,262.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Server-Analytics (CPU-Prod)		\$	16,667	30%	\$	11,754.40
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Server-Distribution (CPU-Prod)		\$	8,334	30%	\$	5,877.55
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Server-Transaction (CPU-Prod)		\$	8,334	30%	\$	5,877.55
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Server-Collaboration (CPU-Prod)		\$	8,334	30%	\$	5,877.55
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Drivers-OLAP (CPU-Prod)		\$	4,167	30%	\$	2,938.78
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Drivers-Big Data (CPU-Prod)		\$	4,167	30%	\$	2,938.78
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Gateway - EMM - Blackberry Dynamics (CPU-Prod)		\$	4,167	30%	\$	2,938.78
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Gateway - EMM - Airwatch by VMware (CPU-Prod)		\$	4,167	30%	\$	2,938.78
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Gateway - EMM - AppConfig (CPU-Prod)		\$	4,167	30%	\$	2,938.78
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Gateway - EMM - Mobile Iron (CPU-Prod)		\$	4,167	30%	\$	2,938.78
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Application - Identity Analytics (CPU-Prod)		\$	4,167	30%	\$	2,938.78
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Client - Communicator (CPU-Prod)		\$	150,000	30%	\$	105,787.50
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Client - Badge (CPU-Prod)		\$	8,334	30%	\$	5,877.55
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Server - Identity (CPU-Prod)		\$	8,334	30%	\$	5,877.55
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Server - Telemetry (CPU-Prod)		\$	8,334	30%	\$	5,877.55
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Gateway - Logical (CPU-Prod)		\$	4,167	30%	\$	2,938.78
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Gateway - PACS - Tyco (CPU-Prod)		\$	4,167	30%	\$	2,938.78
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Gateway - PACS - Lenel (CPU-Prod)		\$	4,167	30%	\$	2,938.78
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Gateway - PACS - Paxton (CPU-Prod)		\$	4,167	30%	\$	2,938.78
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Gateway - PACS - S2Security (CPU-Prod)		\$	4,167	30%	\$	2,938.78
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Gateway - PACS - AMAG (CPU-Prod)		\$	4,167	30%	\$	2,938.78
Business Intelligence & Analytics	Server	MicroStrategy	CPU Non-Prod Term - Gateway - PACS - Brivo (CPU-Prod)		\$	4,167	30%	\$	2,938.78
Enterprise Content Management	SaaS	M-Files	Cloud Recurring Cost (Monthly)				10%		
Enterprise Content Management	SaaS	M-Files	User Licences - Named License	LC-NAM	\$	40	10%	\$	36.27
Enterprise Content Management	SaaS	M-Files	User Licences - Concurrent License	LC-CON	\$	100	10%	\$	90.68
Enterprise Content Management	SaaS	M-Files	User Licences - Read-only license	LC-ROL	\$	4	10%	\$	3.63
Enterprise Content Management	SaaS	M-Files	User Licences - External Connector License (full access) - per application	MO-ECN	\$	660	10%	\$	598.46
Enterprise Content Management	SaaS	M-Files	User Licences - External Connector License (read-only) - per application	MO-ECR	\$	199	10%	\$	180.44
Enterprise Content Management	SaaS	M-Files	Standard Cloud Vaults - S100 Vault	CV-S100	\$	319	10%	\$	289.25
Enterprise Content Management	SaaS	M-Files	Standard Cloud Vaults - S200 Vault	CV-S200	\$	72	10%	\$	65.29
Enterprise Content Management	SaaS	M-Files	Standard Cloud Vaults - S400 Vault	CV-S400	\$	2,399	10%	\$	2,175.29
Enterprise Content Management	SaaS	M-Files	Standard Cloud Vaults - S800 Vault	CV-S800	\$	7,999	10%	\$	7,253.09
Enterprise Content Management	SaaS	M-Files	Premium Cloud - Database (DB-S100) - per Vault	DB-S100	\$	92	10%	\$	83.42
Enterprise Content Management	SaaS	M-Files	Premium Cloud - Database (DB-S200) - per Vault	DB-S200	\$	319	10%	\$	289.25
Enterprise Content Management	SaaS	M-Files	Premium Cloud - Database (DB-S400) - per Vault	DB-S400	\$	1,065	10%	\$	965.69
Enterprise Content Management	SaaS	M-Files	Premium Cloud - Database (DB-S800) - per Vault	DB-S800	\$	4,799	10%	\$	4,351.49
Enterprise Content Management	SaaS	M-Files	Premium Cloud - High Availability Cluster (HA-P15)	HA-P15	\$	1,599	10%	\$	1,449.89
Enterprise Content Management	SaaS	M-Files	Premium Cloud - High Availability Cluster (HA-P30)	HA-P30	\$	2,799	10%	\$	2,537.99
Enterprise Content Management	SaaS	M-Files	Premium Cloud - High Availability Cluster (HA-P60)	HA-P60	\$	5,332	10%	\$	4,834.79
Enterprise Content Management	SaaS	M-Files	Extra Storage per 100 GB	ST-STD	\$	40	10%	\$	36.27
Enterprise Content Management	SaaS	M-Files	Premium Backup	ST-PBU	\$	1,132	10%	\$	1,026.44
Enterprise Content Management	SaaS	M-Files	Azure Key Vault	CA-KV	\$	665	10%	\$	602.99
Enterprise Content Management	SaaS	M-Files	Azure Express Route	CA-EXP	\$	1,599	10%	\$	1,449.89

Enterprise Content Management	SaaS	M-Files	Custom upgrade schedule	CA-UPG	\$	1,599	10%	\$	1,449.89
Enterprise Content Management	SaaS	M-Files	Premium Search Cluster PSC20	SE-20	\$	799	10%	\$	724.49
Enterprise Content Management	SaaS	M-Files	Premium Search Cluster PSC100	SE-100	\$	1,599	10%	\$	1,449.89
Enterprise Content Management	SaaS	M-Files	Premium Search Cluster PSC300	SE-300	\$	3,999	10%	\$	3,626.09
Enterprise Content Management	SaaS	M-Files	Premium Search Cluster PSC1000	SE-1000	\$	13,332	10%	\$	12,088.79
Mobile Applications Platform	Server	Data Systems Inc	DSI Application Server Development		\$	3,475	15%	\$	2,975.90
Mobile Applications Platform	Server	Data Systems Inc	DSI Application Server Production		\$	6,950	15%	\$	5,951.81
Mobile Applications Platform	Server	Data Systems Inc	DSI Base Foundation		\$	19,750	15%	\$	16,913.41
Mobile Applications Platform	Server	Data Systems Inc	DSI Logistics Suite Interface		\$	34,000	15%	\$	29,116.75
Mobile Applications Platform	Server	Data Systems Inc	DSI Full Access Device Licenses Dev		\$	1,188	15%	\$	1,017.37
Mobile Applications Platform	Server	Data Systems Inc	DSI Full Access Device Licenses Prod		\$	2,375	15%	\$	2,033.89
Mobile Applications Platform	Server	Data Systems Inc	DSI Print Agent		\$	7,300	15%	\$	6,251.54
Mobile Applications Platform	Server	Data Systems Inc	DSI Mobile Application Platform User Tier 1001+		\$	1,000,000	15%	\$	856,375.00
Mobile Applications Platform	Server	Data Systems Inc	DSI Mobile Application Platform User Tier 50-1000		\$	600,000	15%	\$	513,825.00
Mobile Applications Platform	Server	Data Systems Inc	DSI Mobile Application Platform User Tier 251-500		\$	350,000	15%	\$	299,731.25
Mobile Applications Platform	Server	Data Systems Inc	DSI Mobile Application Platform User Tier 101-250		\$	200,000	15%	\$	171,275.00
Mobile Applications Platform	Server	Data Systems Inc	DSI Mobile Application Platform User Tier 51-100		\$	90,000	15%	\$	77,073.75
Mobile Applications Platform	Server	Data Systems Inc	DSI Mobile Application Platform User Tier 26-50		\$	50,000	15%	\$	42,818.75
Mobile Applications Platform	Server	Data Systems Inc	DSI Mobile Application Platform User Tier 1-25		\$	30,000	15%	\$	25,691.25
Finance Management: AP Automation	SaaS	Inspyrus	Op-Ex Rocket - Upto 7K invoices/mo		\$	52,000	10%	\$	47,151.00
Finance Management: AP Automation	SaaS	Inspyrus	Op-Ex Mid-Biz - Upto 10K invoices/mo		\$	96,000	10%	\$	87,048.00
Finance Management: AP Automation	SaaS	Inspyrus	Op-Ex Enterprise - Upto 25K invoices/mo		\$	144,000	10%	\$	130,572.00
Finance Management: AP Automation	SaaS	Inspyrus	CapEx Rocket - Upto 7K invoices/mo		\$	100,000	10%	\$	90,675.00
Finance Management: AP Automation	SaaS	Inspyrus	CapEx Mid-Biz - Upto 10K invoices/mo		\$	150,000	10%	\$	136,012.50
Finance Management: AP Automation	SaaS	Inspyrus	CapEx Enterprise - Upto 25K invoices/mo		\$	225,000	10%	\$	204,018.75
Crisis Management	SaaS	Smartbridge LLC	Crisis360 Administrator (per Named User) - Annual License	C-100	\$	2,500	40%	\$	1,511.25
Crisis Management	SaaS	Smartbridge LLC	Crisis360 Emergency Responder (per Named User) - Annual License	C-200	\$	1,500	40%	\$	906.75
Crisis Management	SaaS	Smartbridge LLC	Crisis360 Read-only (per Named User) - Annual License	C-300	\$	600	40%	\$	362.70
SERVICE DESCRIPTION	SERVICE CATEGORY	BRAND	SERVICE UNIT	SERVICE PART NUMBER		MSRP	DIR Customer Discount % off MSRP		DIR Customer Price
Services (Non-RPA)	Installaton	Smartbridge	Partner		\$	275	10%	\$	249.36
Services (Non-RPA)	Installaton	Smartbridge	Sr. Director		\$	275	10%	\$	249.36
Services (Non-RPA)	Installaton	Smartbridge	Director		\$	260	10%	\$	235.76
Services (Non-RPA)	Installaton	Smartbridge	Vendor software product engineer		\$	275	10%	\$	249.36
Services (Non-RPA)	Installaton	Smartbridge	Sr. Manager 2		\$	250	10%	\$	226.69
Services (Non-RPA)	Installaton	Smartbridge	Sr. Manager 1		\$	230	10%	\$	208.55
Services (Non-RPA)	Installaton	Smartbridge	Manager 2		\$	225	10%	\$	204.02
Services (Non-RPA)	Installaton	Smartbridge	Manager 1		\$	210	10%	\$	190.42
Services (Non-RPA)	Installaton	Smartbridge	Sr. Consultant 3		\$	200	10%	\$	181.35
Services (Non-RPA)	Installaton	Smartbridge	Sr. Consultant 2		\$	190	10%	\$	172.28
Services (Non-RPA)	Installaton	Smartbridge	Sr. Consultant 1		\$	180	10%	\$	163.22
Services (Non-RPA)	Installaton	Smartbridge	Consultant 2		\$	160	10%	\$	145.08
Services (Non-RPA)	Installaton	Smartbridge	Consultant 1		\$	150	10%	\$	136.01
Services (UiPath RPA)	Services	Smartbridge	Business Analyst (Hourly)	UIPPS000000-1	\$	240	10%	\$	217.62
Services (UiPath RPA)	Services	Smartbridge	Business Consultant (Hourly)	UIPPS000000-2	\$	330	10%	\$	299.23
Services (UiPath RPA)	Services	Smartbridge	Infrastructure Engineer (Hourly)	UIPPS000000-3	\$	300	10%	\$	272.03
Services (UiPath RPA)	Services	Smartbridge	RPA Developer (Hourly)	UIPPS000000-5	\$	275	10%	\$	249.36
Services (UiPath RPA)	Services	Smartbridge	RPA Developer I (Jr) (Hourly)	UIPPS000000-4	\$	245	10%	\$	222.15
Services (UiPath RPA)	Services	Smartbridge	RPA Developer, Sr. (Hourly)	UIPPS000000-6	\$	295	10%	\$	267.49
Services (UiPath RPA)	Services	Smartbridge	RPA Solutions Architect (Hourly)	UIPPS000000-7	\$	315	10%	\$	285.63
Services (UiPath RPA)	Services	Smartbridge	Business Consultant, Sr. (Hourly)	UIPPS000001-2	\$	300	10%	\$	272.03
Services (UiPath RPA)	Services	Smartbridge	Business Consultant, Manager (Hourly)	UIPPS000002-2	\$	400	10%	\$	362.70
Services (UiPath RPA)	Services	Smartbridge	Business Consultant, Director (Hourly)	UIPPS000003-2	\$	425	10%	\$	385.37
Services (UiPath RPA)	Services	Smartbridge	Business Consultant, VP (Hourly)	UIPPS000004-2	\$	450	10%	\$	408.04
Services (UiPath RPA)	Services	Smartbridge	Infrastructure Architect (Hourly)	UIPPS000001-3	\$	360	10%	\$	326.43
Services (UiPath RPA)	Services	Smartbridge	Infrastructure Engineer, Sr. (Hourly)	UIPPS000002-3	\$	330	10%	\$	299.23
Services (UiPath RPA)	Services	Smartbridge	Project Administrator (Hourly)	UIPPS1000000	\$	125	10%	\$	113.34
Services (UiPath RPA)	Services	Smartbridge	Project Coordinator (Hourly)	UIPPS2000000	\$	150	10%	\$	136.01
Services (UiPath RPA)	Services	Smartbridge	Project Manager (Hourly)	UIPPS3000000	\$	250	10%	\$	226.69
Services (UiPath RPA)	Services	Smartbridge	Project Manager, Sr (Hourly)	UIPPS4000000	\$	275	10%	\$	249.36
Services (UiPath RPA)	Services	Smartbridge	Program Manager (Hourly)	UIPPS4000000	\$	300	10%	\$	272.03
Services (UiPath RPA)	Services	Smartbridge	Engagement Manager (Hourly)	UIPPS400000-6	\$	360	10%	\$	326.43

Services (UiPath RPA)	Services	Smartbridge	RPA Developer Lead (Hourly)	UIPPS000001-5	\$	340	10%	\$	308.30
Services (UiPath RPA)	Services	Smartbridge	Technical Services Director (Hourly)	UIPTS0000	\$	400	10%	\$	362.70
Services (UiPath RPA)	Services	Smartbridge	Trainer (Hourly)	UIPT000000	\$	200	10%	\$	181.35
Services (UiPath RPA)	Services	Smartbridge	Trainer, Sr. (Hourly)	UIPT0000001	\$	250	10%	\$	226.69

